

MAKING SENSE OF GRAIN MARKETING FOR 20 YEARS

It can be tough to keep up with global trends, weather patterns and currency fluctuations that affect commodity prices. Manage all those variables with the MarketPros at Cargill. With ProPricing®, you market like a pro and partner with one. Put 20 years of contract expertise to work for you.

PROPRICING AND HOW IT WORKS.

YOU

GET TOGETHER WITH A PROPRICING REP:

Decide what grain and how much of it to commit to ProPricing. Determine cost structure, length of contract and delivery schedule.

PERSONALIZED UPDATES:

ProCast videos, emails and Cargillag.ca keep you constantly informed.

GRAIN IN CONTRACT IS PRICED:

At the end of the pricing period, your futures price component is final priced and will be reflected in your settlement payment once you deliver.



100%
CONTRACT ENDS

CARGILL

MARKETPROS PRICE GRAIN USING DATA:

Weather patterns, global economic changes, crop progress and other data points are all used to develop pricing strategies.

SHARE PROGRESS:

Each week, Cargill shares ProPricing contract updates via email, so you know the current ProPricing values.

PROCAST VIDEOS:

Brief videos highlight factors influencing the market and keep you up to date on the performance of your contract.

BUILD A CONSISTENT GRAIN MARKETING PLAN

ProPricing was established two decades ago to give farmers a tool that consistently establishes a foundation to a grain marketing plan. Farmers who consistently use ProPricing year after year typically recognize more value and are still able to stay in control of their grain through weekly updates.

This year, Cargill has skin in the game. Based on requests from Canadian farmers, we are introducing **ProShare**, a performance-based cost structure. Reach out to your local representative to see if you qualify and find out more details on this unique offering.

HarvestPro – Want to reserve space at your local canola crush facility or elevator this fall? HarvestPro is designed for delivery of grain right off the combine, with contract sign-up closing on October 31, 2019.

Specialty Canola – New for 2019, your specialty canola risk-free tonnes qualify for ProPricing.

2019/20 PROPRICING CONTRACT TABLE (W. CANADA)

	Futures Reference Months Offered	Standard Cost Structure	ProShare Cost Structure	Pricing Period	Delivery Month
Wheat	Jul 2020	\$6/MT	\$1/\$6/\$9 per MT	Nov 4, 2019 - June 11, 2020	Any month Aug - Dec, 2019
	Jul 2020	\$6/MT	\$1/\$6/\$9 per MT	Dec 23, 2019 - June 11, 2020	Any month Jan - May, 2020
	Dec 2020	\$7/MT	\$1/\$6/\$9 per MT	Feb 12, 2020 - Nov 5, 2020	Oct or Nov
	Mar 2021	\$7/MT	\$1/\$6/\$9 per MT	Feb 12, 2020 - Feb 11, 2021	Dec or Jan or Feb
	May 2021	\$7/MT	\$1/\$6/\$9 per MT	Feb 12, 2020 - Apr 8, 2021	Mar or Apr
Canola	Jul 2020	\$6/MT	\$1/\$6/\$9 per MT	Nov 4, 2019 - June 11, 2020	Any month Aug - Dec, 2019
	Jul 2020	\$6/MT	\$1/\$6/\$9 per MT	Dec 23, 2019 - June 11, 2020	Any month Jan - Jul, 2020
	Nov 2020	\$7/MT	\$1/\$6/\$9 per MT	Feb 12, 2020 - Sep 24, 2020	Oct or Nov
	Jan 2021	\$7/MT	\$1/\$6/\$9 per MT	Feb 12, 2020 - Dec 10, 2020	Dec or Jan
	Mar 2021	\$7/MT	\$1/\$6/\$9 per MT	Feb 12, 2020 - Feb 11, 2021	Feb or Mar
	May 2021	\$7/MT	\$1/\$6/\$9 per MT	Feb 12, 2020 - Apr 8, 2021	Apr or May
	Jul 2021	\$7/MT	\$1/\$6/\$9 per MT	Feb 12, 2020 - June 10, 2021	Jun or Jul
Soybeans	Nov 2020	\$.15/bu	n/a	Sep 17, 2019 - Sep 24, 2020	Oct or Nov
	Nov 2020	\$.15/bu	n/a	Dec 23, 2019 - Sep 24, 2020	Oct or Nov

**Last day to enroll new crop
Sep start soybeans**
Thu, Sep 12, 2019

**Last day to enroll
HarvestPro**
Thu, Oct 31, 2019

**Last day to enroll InvPro wheat,
canola and new crop soybeans**
Wed, Dec 18, 2019

**Last day to enroll
new crop**
Fri, Feb 7, 2020

Cargill Visit CargillAg.ca or contact your Cargill representative for more information.