

# Grain Marketing Contract

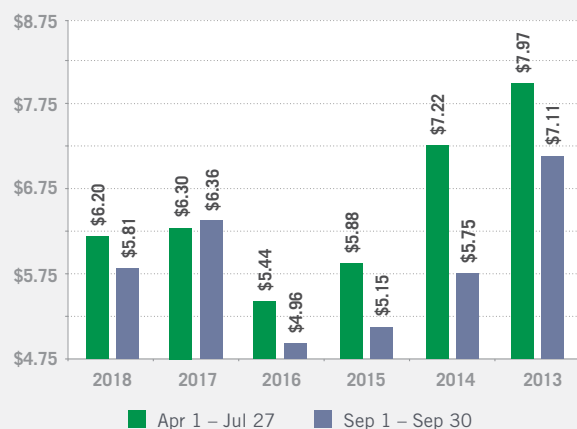
## DO YOU HAVE A PLAN?

Pacer is a great contract to kickstart your 2019 grain marketing plan. By building your price over the spring season, you can capture seasonal risk premiums in the market.

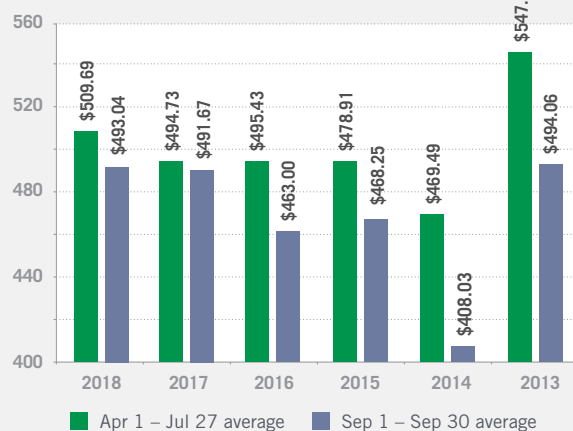
- › In 5 of the last 6 years, the Pacer pricing period on Minneapolis December futures from April 1-July 27 has been higher than the harvest September price averaged by **USD \$0.65/bu.**

- › In each of the last 6 years, the Pacer pricing period on ICE Canola November futures from April 1-July 27 has been higher than the harvest September price averaged by **\$29.54/MT or \$0.67/bu.**

MWZ April 1 - July 27 vs Sep 1 - Sep 30 USD\$/bu



RSX Apr 1 - Jul 26 vs Sep 1 - Sep 30 \$CAD/MT



## / The advantages of a Pacer contract:

- › Take advantage of historical price seasonality
- › Help diversify your marketing plan
- › Set the pricing period you desire
- › Price out any time during the contract period
- › Establish a benchmark for future grain marketing
- › Spread risk by building your price throughout the pricing period
- › Add discipline to your marketing plan

For more information, drop by your nearest Cargill location, contact your Cargill representative or visit [CargillAg.ca](http://CargillAg.ca)

